



GPT Infraprojects Limited



Investor Presentation
Q1 FY27

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Company Overview

GPT Infraprojects is a leading railway-focused infrastructure company operating across **Infrastructure EPC, Railway Signalling and Concrete Sleeper manufacturing**. With over 40 years of execution expertise, the Company undertakes complex railway, bridge and transportation infrastructure projects while supporting railway modernization through advanced signalling solutions.

GPT also operates a unique international sleeper manufacturing platform with facilities across India, South Africa, Namibia and Ghana. Combining engineering excellence, diversified capabilities and a global manufacturing footprint, GPT is well positioned to drive sustainable growth and create long-term value for stakeholders.



Highlights during the quarter

- Execution during Q1 FY27 remained largely stable, with some temporary moderation across select projects during the West Bengal election period in Apr - May. Workforce availability has since normalized, supporting a gradual recovery in project execution and keeping the growth momentum on track
- Eastern India has historically been an underinvested geography of the country and the infrastructure pipeline remains robust with 19 major projects worth over ₹82,000 crore under active review and implementation across roads, railways, metro, and others
- Railway infrastructure investments of ~₹895 crore have been approved in West Bengal in the last 2 months, while the state budget of the new government announced key connectivity projects worth over ₹2,100 crore, including the ₹1,200 crore Bhagirathi Bridge and ₹900 crore Chingrighata-New Town Elevated Corridor for which the Company is well qualified to participate

Key Order Wins



The Company has entered into the **Power EPC** space with a small contract of **Rs.53 crore** in Kurnool, Adhra Pradesh, wherein the principal client is PGCIL



Won orders for the supplies from the Panagarh Factory from Eastern Railway worth approx **Rs.71 crore**



Awarded Rs.1201 crore order from Northern Railways for construction of rail cum road bridge over River Ganga at Varanasi. This contract is in JV with RVNL with GPT share being 40% (Rs.481 crore)



International operations in Ghana, Ivory Coast, Namibia and South Africa going on smoothly

Rs 3,823 Cr

Order-book
(as on Jun 30, 2026)

The business commenced in 2004; Company specialises in bridge and road construction, providing turnkey solutions for railway and riverine bridges with deep-pile foundations, heavy-duty concrete pavements for airports and elevated metro and light rail systems.

INFRA OFFERINGS



Roads, bridges and
highways



Steel bridges



Railway tracks



Industrial
infrastructure



Metro rail projects



Signalling

Rs 90 Cr
Order-book
(as on Jun 30, 2026)



Backward Integration

Commissioned the Steel Girder and component Manufacturing Facility at Village Majinan, PS Gurap, Dist Hooghly, West Bengal with an initial capacity of 10,000 MT Per Annum and capacity is being enhanced to 15,000 MTPA.

A well-established railway sleeper franchise manufacturing monoblock and prestressed concrete sleepers, backed by over four decades of expertise and a unique international footprint across India, South Africa, Namibia and Ghana.



Rs 480 Cr
Order-book
(as on Jun 30, 2026)

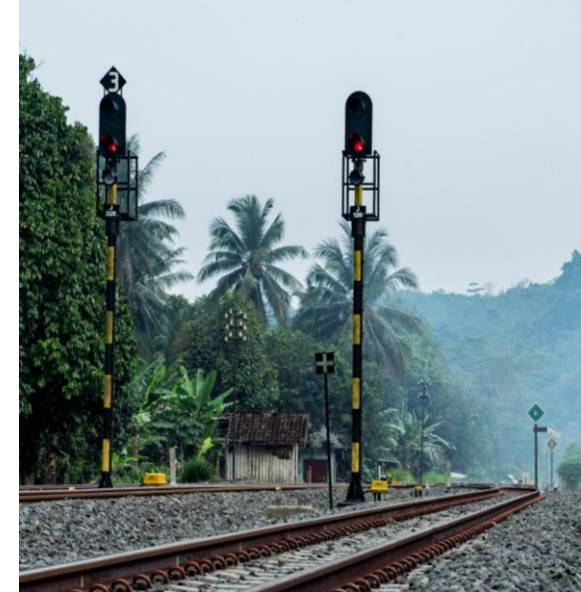
14.50 Lacs
Units annual capacity

Global locations where we delivered sleeper projects

Factory	Capacity (units per annum)
Panagarh (1982)	5,00,000
South Africa (2009)	5,00,000
Namibia (2011)	2,00,000
Ghana (2024)	2,50,000

From EPC to Integrated Rail Infrastructure (Alcon Acquisition)

- Alcon expands GPT's presence across the railway infrastructure value chain, enabling participation in both civil and technology-led railway projects.
- Provides entry into a high-margin (~20% EBITDA), high-entry-barrier signalling business with limited qualified competitors.
- Established platform with FY26 revenue of ~₹130 Cr and the capability to independently bid for ₹150 Cr+ signalling contracts.
- The proposed merger enables Alcon to leverage GPT's stronger net worth, enhancing participation in larger-value signalling EPC contracts.
- Strong growth visibility supported by an unexecuted order book of ~₹200 Cr, including ~₹90 Cr of near-term executable opportunities.



Competitive Positioning

The signalling EPC segment has substantial and multi-layered entry barriers



Mandatory inclusion in approved contractor lists maintained by Railway Signal & Telecom departments across divisions and zones.



Compliance with stringent vendor registration standards.



Project-specific technical qualifications and historical performance criteria.



Mandatory OEM tie-ups for critical signalling components.



A long-gestation ecosystem comprising specialized vendors, suppliers, installation teams, and testing partners

This acquisition provides GPT with a strategic entry into the high margin signalling EPC segment, complementing GPT's over 40 Year relationship with Indian Railways.

Current signalling EPC market size



~USD
1.5 billion

Planned Indian Railway Outlay



~INR 1 trillion over six years

New Technology Initiatives



Kavach, Electronic Interlocking
and DDEI



Expansion into a high-growth, high-margin vertical

Signalling EPC offers superior profitability relative to conventional civil or infrastructure EPC



Significant order-book enhancement potential

Alcon's existing ecosystem—technical expertise, certifications, and OEM linkages—creates a ready platform for multi-fold growth



Access to a ready signaling platform

GPT obtains a Plug and Play platform, complete with Alcon's experienced technical workforce and pre-established ecosystem—an advantage that would otherwise take years to build organically



Financial & Operational Highlights

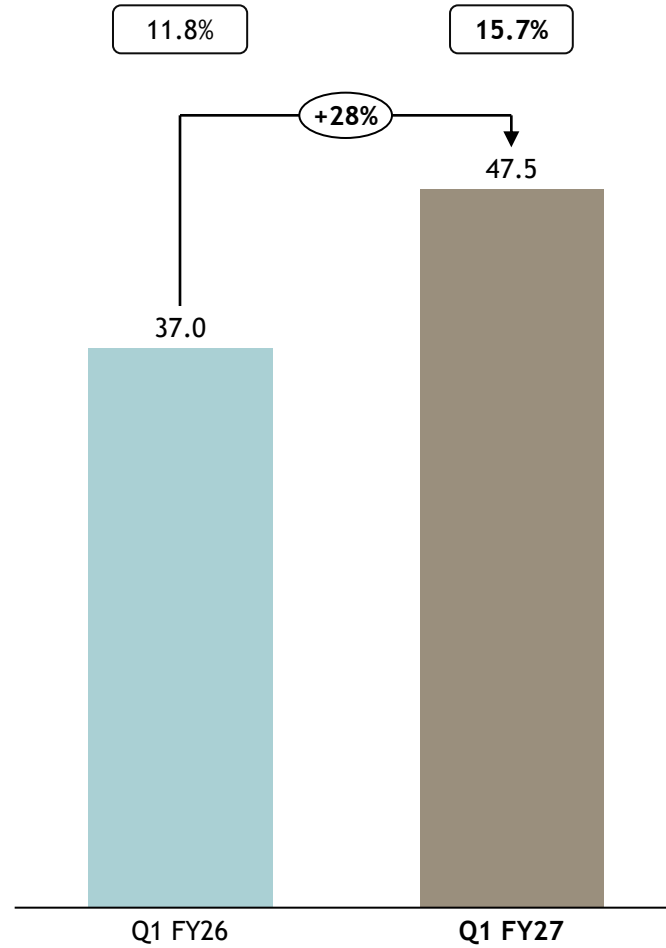


Consolidated Result Highlights

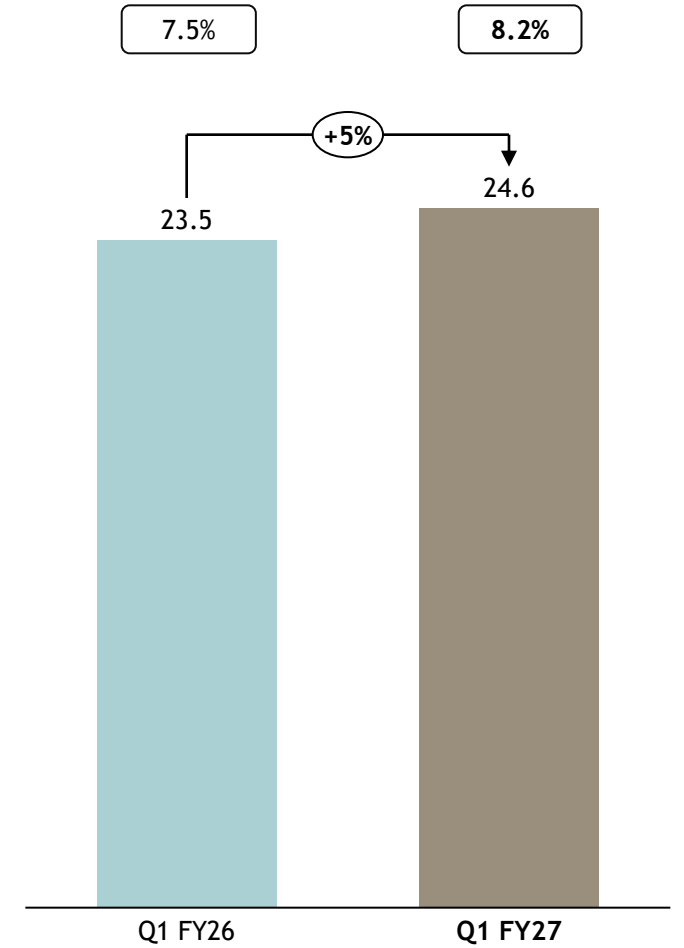
Revenue (Rs. In Cr)



EBITDA (Rs. In Cr)

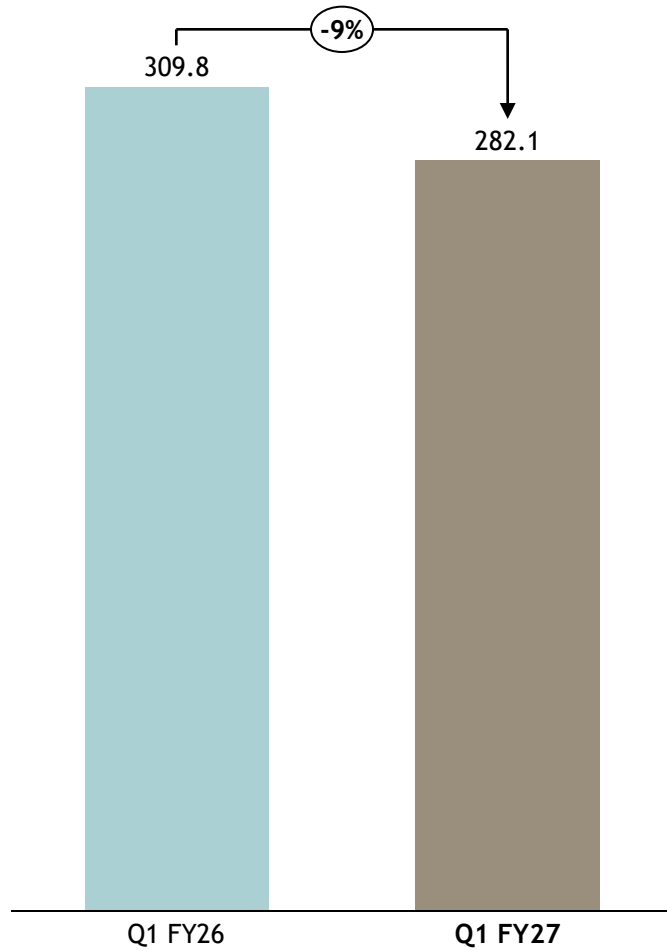


PAT (Rs. In Cr)

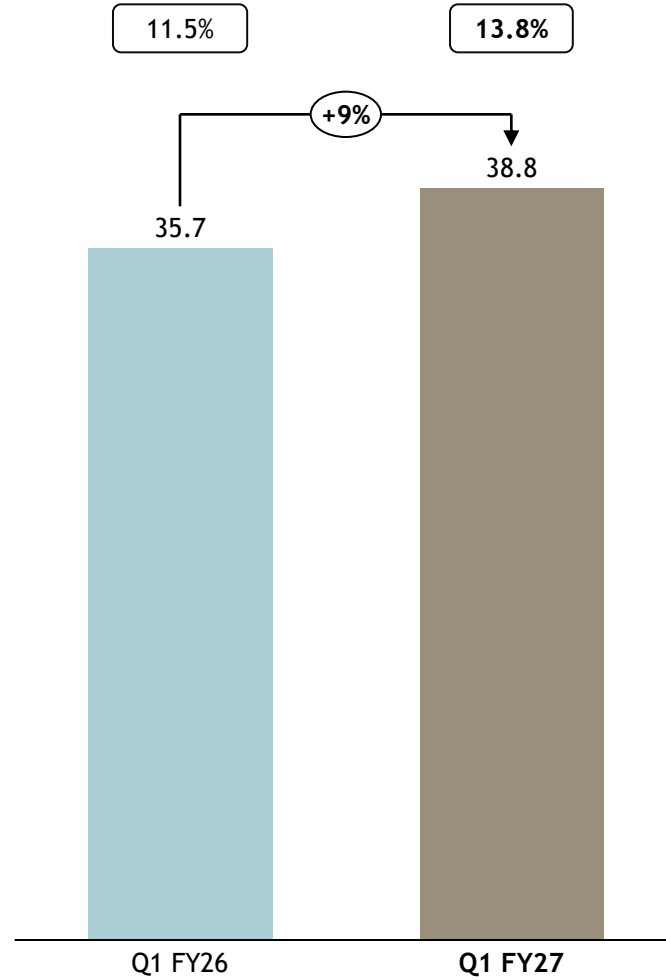


Standalone Result Highlights

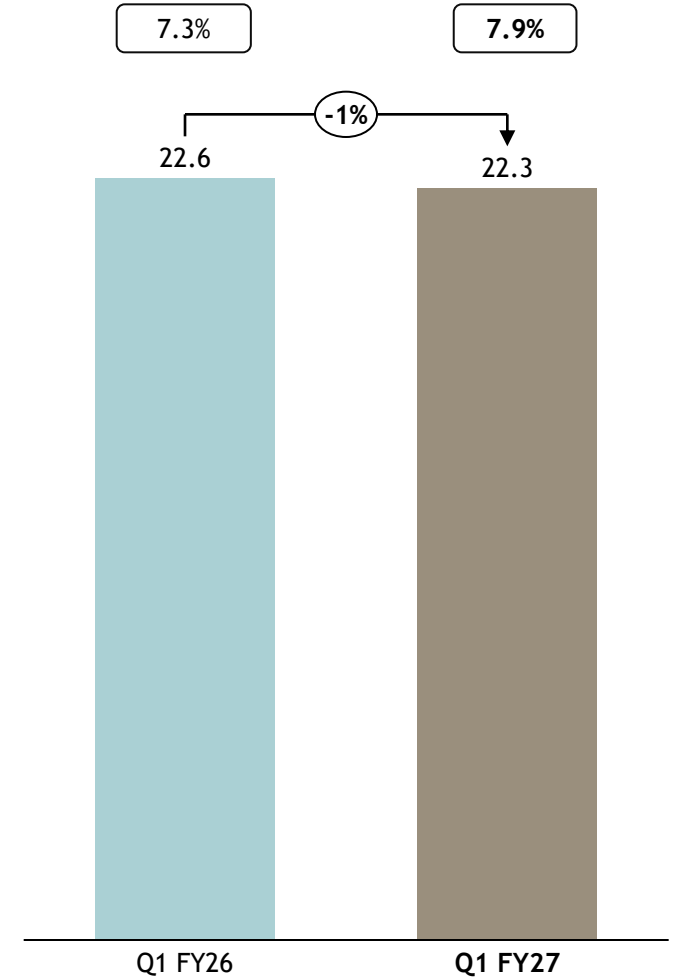
Revenue (Rs. In Cr)



EBITDA (Rs. In Cr)



PAT (Rs. In Cr)



Q1 FY27 Profit and Loss (Consolidated)

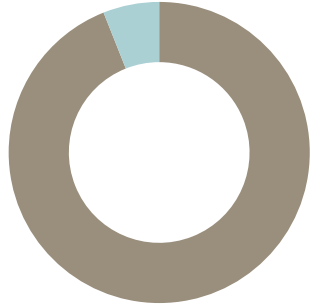
Particulars (In Rs Cr)	Q1 FY27	Q1 FY26	YoY %	Q4 FY26	QoQ %	FY26
Revenue	302.1	312.6	-3.4%	414.7	-27.2%	1289.9
COGS	182.9	211.3		263.5		835.3
Gross Profit	119.2	101.4		151.2		454.6
Gross Margin %	39.4%	32.4%		36.5%		35.2%
Employee Expenses	19.8	16.5		24.3		74.4
Other Expenses	51.9	47.8		67.7		206.0
EBITDA	47.5	37.0	28.4%	59.2	-19.8%	174.2
EBITDA Margin %	15.7%	11.8%		14.3%		13.5%
Depreciation	10.3	7.0		7.4		25.6
Finance Cost	9.3	5.6		9.5		32.7
Other Income	4.2	8.9		(1.0)		14.4
Profit before Tax	32.1	33.4		41.3		130.2
Profit before Tax %	10.6%	10.7%		10.0%		10.0%
Tax Expense	8.2	8.3		11.7		33.9
Add: Profit in JV and non-controlling interest	0.7	-1.6		2.2		1.0
Profit after Tax	24.6	23.5	4.9%	31.9	-22.7%	97.3
PAT Margin %	8.2%	7.5%		7.7%		7.5%
EPS (in Rs.)	1.95	1.86		2.52		7.70

Q1 FY27 Profit and Loss (Standalone)

Particulars (In Rs Cr)	Q1 FY27	Q1 FY26	YoY %	Q4 FY26	QoQ %	FY26
Revenue	282.1	309.8	-9.0%	373.9	-24.5%	1226.3
COGS	176.8	212.1		244.1		807.8
Gross Profit	105.3	97.8		129.8		418.5
Gross Margin %	37.3%	31.6%		34.7%		34.1%
Employee Expenses	18.2	15.0		16.8		62.4
Other Expenses	48.3	47.1		60.0		193.6
EBITDA	38.8	35.7	8.9%	53.0	-26.7%	162.5
EBITDA Margin %	13.8%	11.5%		14.2%		13.3%
Depreciation	6.3	6.5		5.7		22.4
Finance Cost	9.1	5.5		9.2		32.0
Other Income	6.7	6.2		7.7		21.7
Profit before Tax	30.1	29.9		45.8		129.9
Profit Before Tax %	10.7%	9.6%		12.0%		10.4%
Tax Expense	7.8	7.3		12.5		33.4
Profit after Tax	22.3	22.6	-1.1%	33.2	-32.8%	96.5
PAT Margin %	7.9%	7.3%		8.9%		7.9%
EPS (in Rs.)	1.77	1.79		2.63		7.63

Revenue

Concrete Sleepers, 6%



Infrastructure, 94%

Infrastructure : Rs 283 Cr

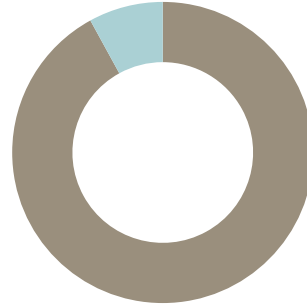
Led by higher execution of large contracts- Prayagraj Ganga Bridge, Kona Expressway and Rupnarayan Bridge

Concrete Sleepers : Rs 19 Cr

Indian Operations performing well with strong growth and continued performance in Africa

EBIT

Concrete Sleepers, 8%



Infrastructure, 92%

Infrastructure : Rs 38 Cr

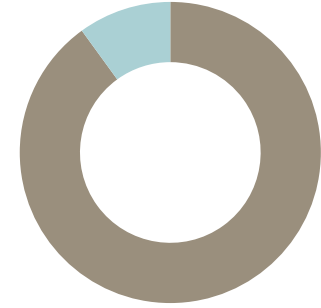
Led by uptick in revenues due to higher execution in key contracts and improved margin profile in signalling

Concrete Sleepers : Rs 3 Cr

Better operations in India leading to higher EBIT and also contributed by export supplies

Order Book

Concrete Sleepers, 10%



Infrastructure, 90%

Infrastructure : Rs 3,823 Cr

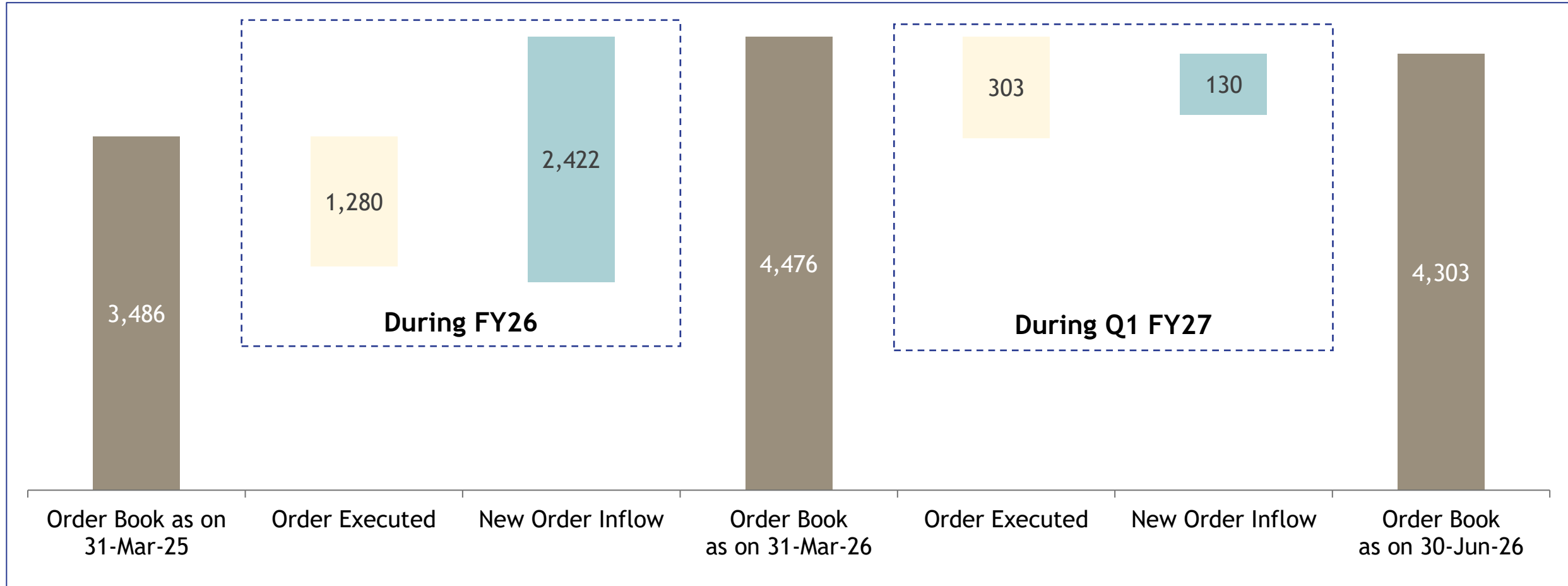
Entered into Power EPC segment with a contract in Kurnool, AP at an order valued at Rs 53 Cr

New bids have also happened recently and the management is confident of achieving the guidance for the year for new order wins

Concrete Sleepers : Rs 480 Cr

New order win in Panagarh factory for Rs 71 Cr for continued supplies. New order expected in South Africa shortly.

Order Book of Rs 4,303 Cr



Robust Order Book of Rs 4,303 Cr, forming ~3.5 times FY26 Revenue, provides growth visibility



Management and Clientele





Dr. Om Tania
Chairman

A medical practitioner by profession with 40+ years of experience in admirative and corporate governance roles. He leads the Company’s growth and sets the mission and vision for the Group.



Shree Gopal Tania
Managing Director

More than 40 years of experience in the infrastructure sector; heads the Group’s EPC business with strong client relationships and project execution capabilities; oversees customer relationships.



Atul Tania
Jt Managing Director & CFO

Received the degree in BS Economics with major in Finance from Wharton School and B.S. Engineering with major in Systems Engineering from University of Pennsylvania; navigates the Company’s manufacturing, finance and accounting functions while managing relationships with lenders, investors and international customers.



Vaibhav Tania
Director & COO

Received BS Economics degree with a Major in Finance from Wharton School and BS in Engineering with a Major in Civil Engineering from University of Pennsylvania; drives the EPC segment including projects management, business development, legal and arbitration matters.



Amrit Jyoti Tania
Director (Projects)

B.Com (Hons) from St. Xavier’s College, holds Master’s Degree in Management, Organizations and Governance from London School of Economics and Political Science, London. Has over a decade of experience in the infrastructure industry. Responsible for monitoring key projects being executed by the Company, activities also include client interaction, material procurements and project execution.



Member



Chairman



Stakeholders Relationship Committee



Corporate Social Responsibility Committee



Audit Committee



Nomination and Remuneration Committee



Executive Committee

Independent Directors



Kashi Prasad Khandelwal
Non-Executive Independent Director

More than four decades of experience as a Chartered Accountant & expertise in Audit, Accounting, Direct and Indirect Tax, Corporate law matters. Chairman of Audit Committee and a member of Nomination & Remuneration Committee; holds a Certificate of Practice from Institute of Chartered Accountants of India



Rashmi Bihani
Non-Executive Independent Director

She is a Practicing Chartered Accountant with over two decades of practice. Was associated with Lodha & Co. for more than 10 years and has rich experience in statutory audits, internal audit including Transfer Pricing, SOX assignments and in providing financial advisory services to a diverse client base across a wide range of industries and sectors like Engineering & Projects Companies Media & Broadcasting, Metals, Power, Real Estate, FMCG and Banking companies and Hospitality companies.



Aditya Kumar Mittal
Non-Executive - Independent Director

A qualified BE (civil) Hons. and is a member of central service i.e. Indian Railway Service of Engineers. He was also the member of the Engineering Railway Board and Ex-Officio secretary to the Government of India. He has held several important posts with the Railways. He possesses vast knowledge and expertise for construction of bridges, structures including Railway tracks of the Indian Railways, also been empaneled as Arbitrator and with all the seventeen Zonal Railways.



Hari Modi
Non-Executive Independent Director

Graduated from the University of Calcutta and has passed the final examination of the Institute of Cost and Works Accountant of India



Arun Kumar Dokania
Non-Executive - Independent Director

He has vast experience of more than four decades in the Commercial, Financial, Banking and Legal Matters. He has been associated with various industries. He possesses profound knowledge related to Finance and Banking about the infrastructure and construction sector.



RAILWAY & PSU



NHAI, STATE PWD & OTHERS



GLOBAL CUSTOMER BASE



OTHER KEY CUSTOMERS



List of Major Projects Awarded

Segment	Scope of Work	Client	City/State	Value (Rs Cr)
Infrastructure	Construction of new 4 lane Prayagraj Southern Bypass	NHAI	Prayagraj, Uttar Pradesh	835
	Construction of Bridges for Mathura - Jhansi 3 rd Line	RVNL	Rajasthan & Uttar Pradesh	797
	Construction of Viaduct Portion of Six Lane Elevated Kona Expressway	RVNL	Kona Expressway, West Bengal	548
	Construction of flyover over LBS Marg	MCGM	Mumbai, Maharashtra	469
	Construction of new rail cum road bridge over river Ganga	NHAI	Varanasi, Uttar Pradesh	481
	Construction of Bridge Over River Rupnarayan for down and middle line on diverted alignment on Howrah-Kharagpur route	SE Railway	Kharagpur, West Bengal	481
	Construction of four lane elevated road in Jodhpur City under HAM	NHAI	Jodhpur, Rajasthan	341
Signaling	4-Aspect Automatic Block Signaling with Dual Multi Section Digital Axle Counter	Western Railway	Ratlam, Madhya Pradesh	76
	Electronic interlocking with yard remodeling and 4A automatic signaling	Northern Railway	Ludhiana, Punjab	45
	Electronic interlocking with yard remodeling and 4A automatic signaling	Central Railway	Nagpur Division, Maharashtra	36
Concrete Sleeper	Order is for Supply and Installation, Testing and Commissioning of Conveyor Belt System in the port of Ivory Coast	Terminal Industriel Polyvalent de San Pedro	Ivory Coast	195
	Manufacture and Supply of Concrete Sleepers	RMS Concrete, Ghana	Ghana	123
	Manufacture and Supply of Wider PSC Sleepers	Transnet Freight Rail	Ladysmith, South Africa	48



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group

Industry Overview

India Infrastructure - A Multi-Year Capex Supercycle

India is in a sustained infrastructure upcycle backed by government spending, private participation and long-term policy visibility.



Record Government Capex

- Infrastructure capex in **Union Budget FY26: ₹11.21 lakh crore** (3.1% of GDP)
- India to spend **₹143 lakh crore (~US\$1.7 trillion)** on infrastructure between FY24-FY30 (vs ₹67 lakh crore in previous 7 years)



Core Infra Output Momentum

- Strong growth in **Steel (+12.8% YoY)** and **Cement (+11.7% YoY)** in FY26 YTD
- These are **lead indicators** for railways, roads, bridges and industrial EPC



Railways - Freight & Capex Engine

- Railways FY25 revenue: **₹2.62 lakh crore (record high)**
- Freight loading: **1.61 billion tonnes (all-time high)**



Roads & Logistics Expansion

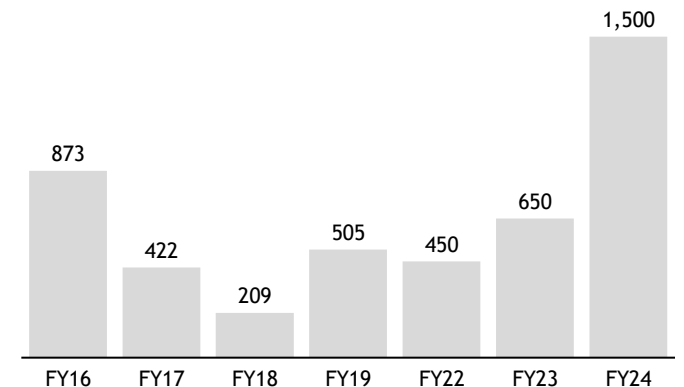
- National Highway network: **1.46 lakh km (FY25)**
- Road construction pace: **~13,000 km/year, +5-8% annually**
- Bharatmala + MMLPs: **₹46,000 crore logistics infra opportunity**



PM Gati Shakti & National Infrastructure Pipeline

- 9,142 projects** across 34 sectors
- Integrated planning across rail, road, ports, power
- Projects worth **₹15+ lakh crore already evaluated**

Projects awarded to BOT private (in km)



Source : IBEF



Multiple Growth Levers Underway

Strategic expansion into high-value rail infrastructure segments

- **Signaling-** entry into technology-intensive, higher-margin rail systems
- **Tunneling-** participation in long-duration, complex infrastructure projects
- **Value Engineering-** margin expansion through design optimization and cost efficiency



Proven Financial Strength

Consistently superior profitability and capital efficiency

- **Strong margin profile** versus peers, driven by operating discipline
- **ROE and ROCE consistently above 20%**, reflecting efficient capital deployment
- Credit rating upgrades: **A (Stable)** from BBB+
- **Low leverage (D/E: 0.31)** and prudent balance sheet



Flawless Execution & Governance

Track record built on credibility and delivery

- **Zero penalties / clean regulatory history**
- Strong project execution capabilities across geographies
- Robust corporate governance framework and transparent disclosures



Unique Global Positioning

India-based manufacturing platform with international presence

- Among the **very few Indian concrete sleeper manufacturers operating globally**
- Established footprint in **India, South Africa, Namibia and Ghana**
- Ability to export Indian engineering and manufacturing expertise overseas



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Annexure



Historical Profit and Loss Statement (Consolidated)

Particulars (In Rs Cr)	FY26	FY25	FY24
Revenue	1289.9	1,188.1	1018.3
COGS	835.3	794.0	722.5
Gross Profit	454.6	394.1	295.8
Gross Margin %	35.2%	33.2%	29.0%
Employee Expenses	74.4	61.7	48.8
Other Expenses	206.0	196.9	125.9
EBITDA	174.2	135.5	121.0
EBITDA Margin %	13.5%	11.4%	11.9%
Depreciation	25.6	17.6	15.8
Finance Cost	32.7	25.9	32.7
Other Income	14.4	6.2	6.6
Profit before Tax	130.2	98.3	79.1
Profit before Tax %	10.0%	8.2%	7.8%
Tax Expense	33.9	23.4	22.6
Add: Profit in JV and non-controlling interest	1.0	5.1	1.4
Profit after Tax	97.3	80.0	57.9
PAT Margin %	7.5%	6.7%	5.6%
EPS (in Rs.)	7.70	6.55	4.97

Historical Balance Sheet (Consolidated)

Particulars (In Rs Crs.)	Mar-26	Mar-25	Mar-24
EQUITY AND LIABILITIES			
Equity			
Equity Share Capital	126.4	126.4	58.2
Other Equity	464.5	389.5	242.4
Total Equity	590.9	515.8	300.6
Non-Current Liabilities			
Contract Liabilities	31.6	10.6	16.8
Financial Liabilities			
Borrowings	98.2	22.0	24.3
Lease Liabilities / Other non-current Financial Liabilities	10.7	-	1.9
Trade Payables			
(i) Total Outstanding dues of MSME			
(ii) Total Outstanding dues of Creditors other than MSME	14.7	28.8	8.7
Long Term Provisions	5.3	7.3	7.1
Deferred Tax Liabilities	27.0	2.1	1.9
Total Non-Current Liabilities	187.6	70.8	60.6
Current Liabilities			
Contract Liabilities	2.9	12.2	10.3
Financial Liabilities			
Borrowings	195.7	104.7	164.4
Lease Liabilities	-	1.9	1.9
Trade Payables			
(i) Total Outstanding dues of MSME			
(ii) Total Outstanding dues of Creditors other than MSME	340.0	207.8	171.0
Other Financial Liabilities	32.8	13.3	9.7
Other Current Liabilities	10.1	15.4	8.6
Provisions	4.7	1.3	0.6
Total current Liabilities	586.4	356.5	366.5
Total Liabilities	774.0	427.3	427.2
Total Equity & Liabilities	1365.0	943.2	727.8

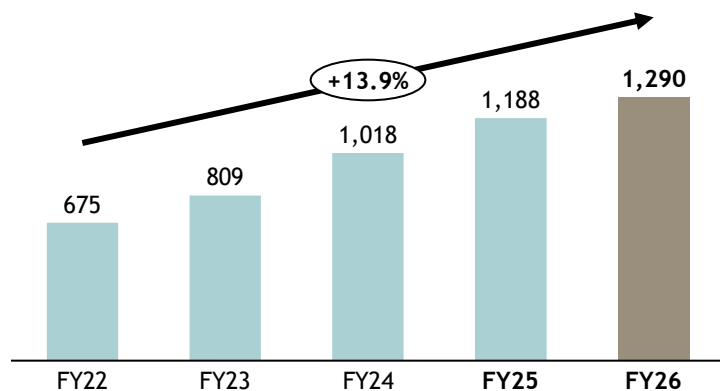
Particulars (In Rs Crs.)	Mar-26	Mar-25	Mar-24
ASSETS			
Non-Current Assets			
Property, Plant and Equipment	207.3	155.5	123.7
Capital Work in Progress	2.6	9.2	2.4
Right of Use Assets		2.4	4.8
Goodwill	37.0	6.2	5.9
Other Intangible Assets	87.5	-	
Contract Assets	41.9	29.1	6.3
Financial Assets:			
Investments	22.8	22.5	23.4
Trade Receivables	-	0.3	0.0
Loans	0.1	0.2	0.1
Others	14.7	7.0	14.3
Income Tax Assets (net)	9.6	6.4	2.1
Other Non-Current Assets	11.1	20.6	20.7
Total Non-Current Assets	434.8	259.4	203.8
Current Assets			
Inventories	167.3	162.1	133.9
Contract Assets	514.1	336.1	273.4
Financial Assets:			
Investments	16.1	9.3	
Trade Receivables	128.6	95.7	68.9
Cash & Bank Balances	2.2	10.3	4.3
Bank balances other than iii. Above	37.6	2.1	21.3
Loans	6.4	6.4	0.3
Other Financial Assets	40.6	37.1	5.0
Other Current Assets	17.3	24.8	16.8
Total Current Assets	930.2	683.8	524.0
Assets held for Sale	-	-	-
Total Assets	1365.0	943.2	727.7

Historical Cashflow Statement (Consolidated)

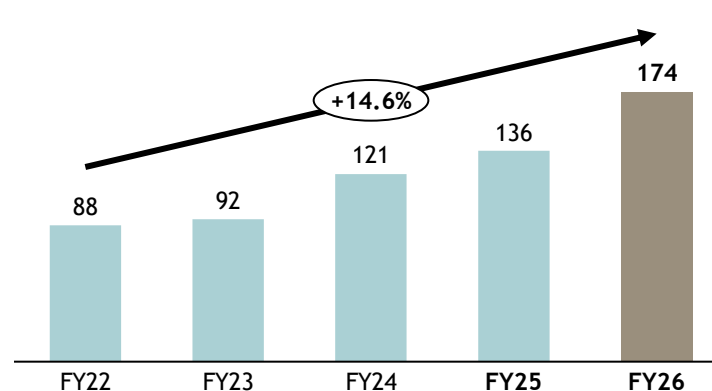
Particulars (In Rs Cr)	FY26	FY25	FY24
Profit before Tax	130.6	97.4	78.2
Adjustments for non-operating items	51.7	47.0	36.7
Operating Profit before Working Capital Changes	182.3	144.4	114.9
Changes in Working Capital	-92.3	-86.3	16.9
Cash Generated from Operations	90.0	58.1	131.8
Less: Direct Taxes paid	-25.8	-29.2	-18.4
Net Cash from Operating Activities	64.3	28.9	113.4
Cash Flow from Investing Activities	-170.2	-74.3	-7.8
Cash Flow from Financing Activities	97.8	51.4	-107.9
Net increase/ (decrease) in Cash & Cash equivalent	-8.1	6.0	-2.3
Add: Cash and cash equivalents as at 1st April	10.3	4.3	6.6
Cash and cash equivalents as at 31st March	2.2	10.3	4.3

Historical profit & loss highlights

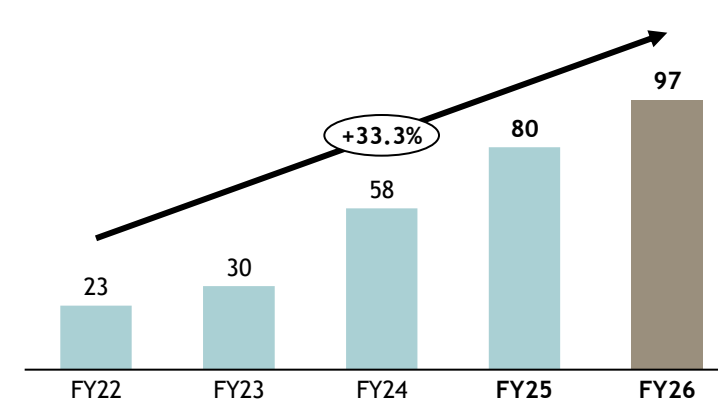
Revenue (Rs. In Cr)



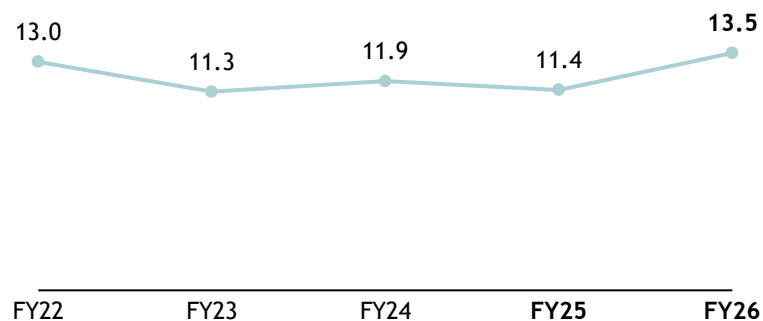
EBITDA (Rs. In Cr)



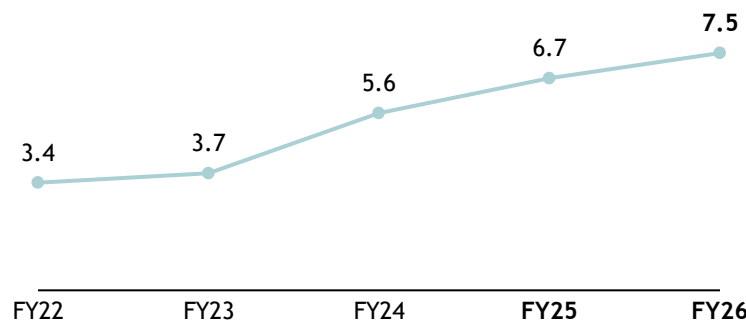
PAT (Rs. In Cr)



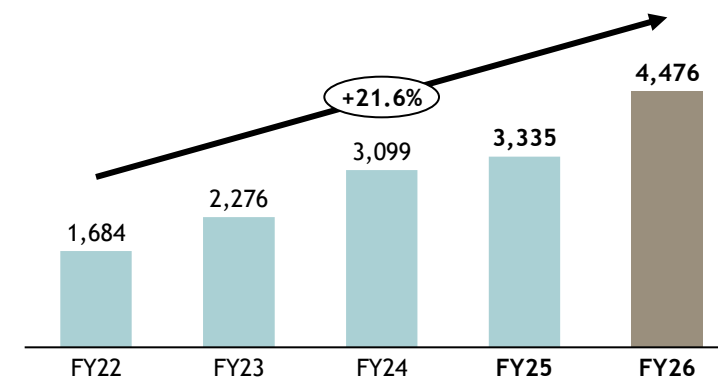
EBITDA Margins (%)



PAT Margins (%)

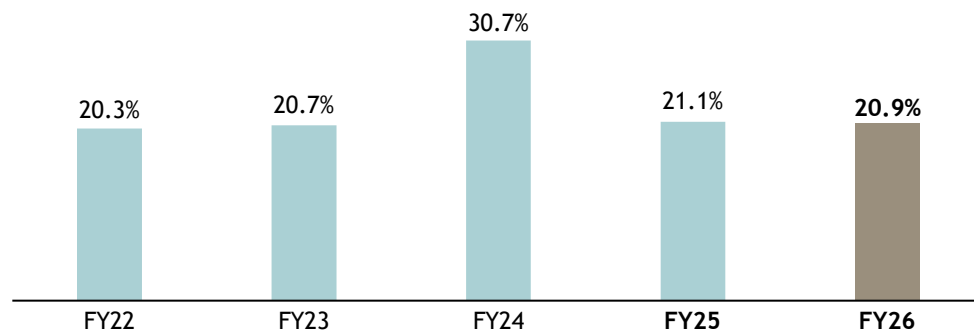


Order Book (Rs. In Cr)

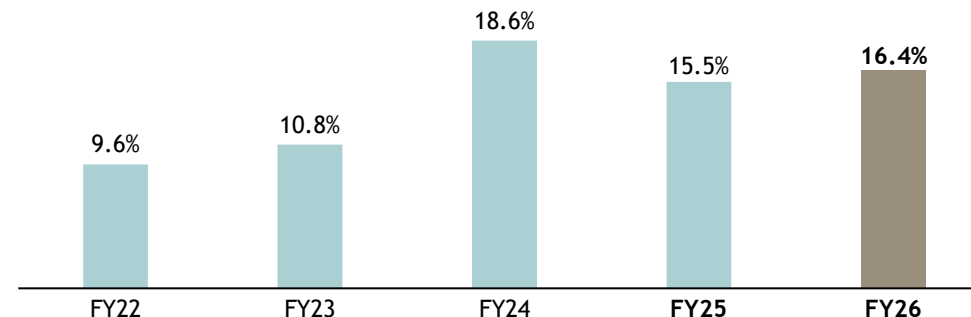


Historical financial highlights

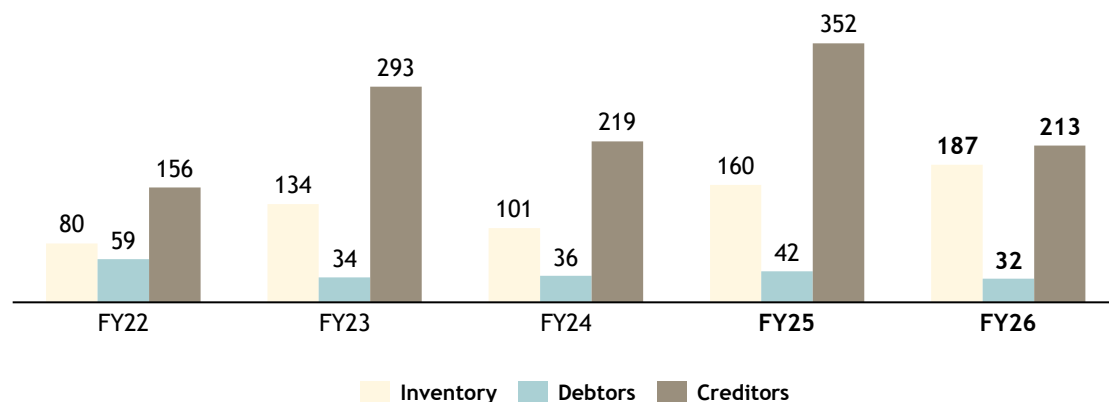
ROCE (%)



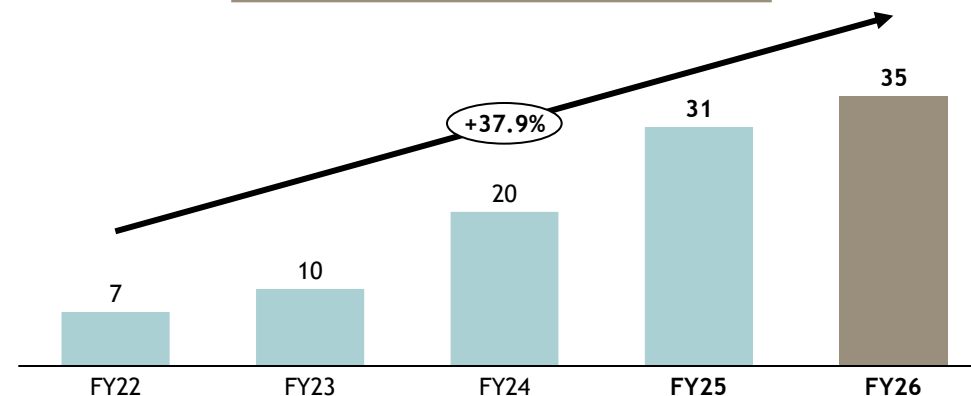
ROE (%)

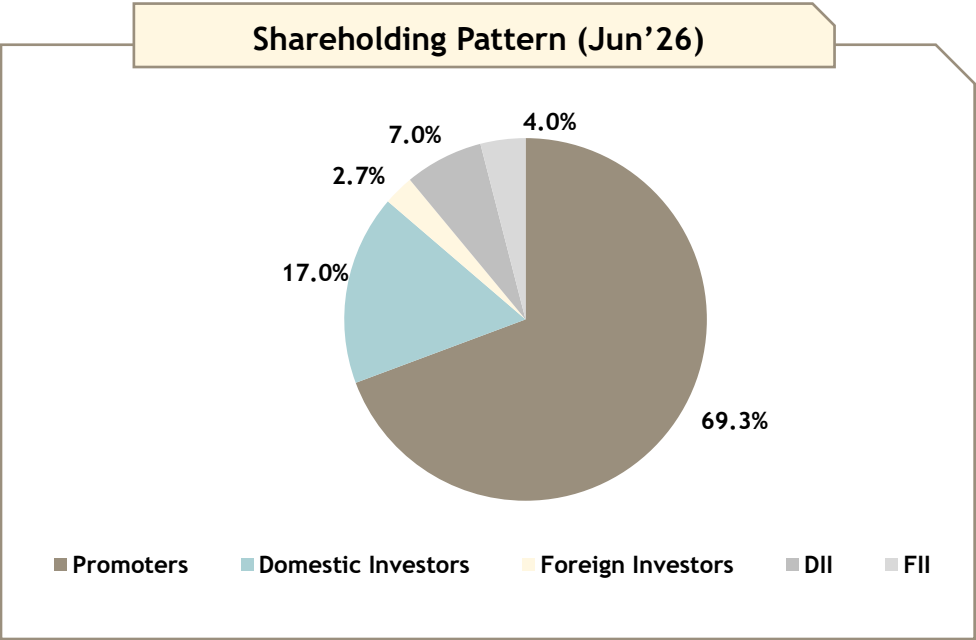
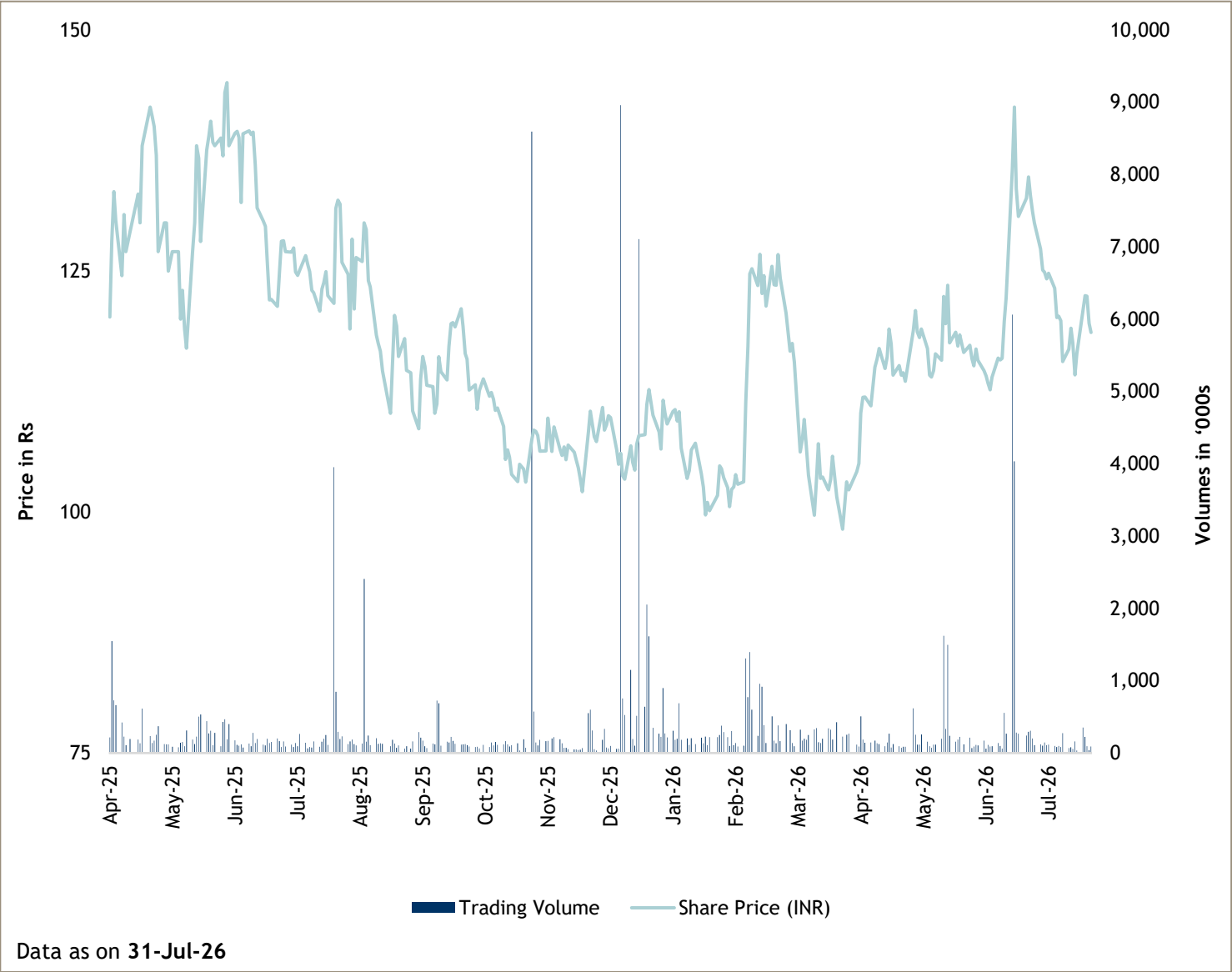


Working Capital Days



Total Dividend





Stock Data (Jul 31, 2026)	
Ticker	533761 / GPTINFRA
Market Cap	1,503 Cr
Stock Price	119.0
52 Week (High / Low)	150.0/ 96.2
Share Outstanding	12,63,64,600
Average Volume (1Y)	3,83,696
Number of Shareholders	34,177



THANK YOU



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INVESTOR RELATIONS ADVISORS :



Meeting Request [Link](#)

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